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| **Contract Award Notice****Client: Ministry of Economy of the Republic of Armenia**

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| **Contract Reference No** | IADAAM-CS-23-01 |
| **Contract Description** | SELECTION OF INTERNATIONAL CONSULTING COMPANY (OPERATOR) FOR IADAAM PROJECT |
| **Language of Notice**  | English  |
| **Method of Selection**  | QCBS - Quality And Cost-Based Selection |
| **Duration of Contract**  | 24.00 Month(s) Month(s) |
| **Contract Signature Date**  | 04-June-2024 |

**Country: Republic of Armenia** |

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| Scope of Contract: | *SELECTION OF INTERNATIONAL CONSULTING COMPANY (OPERATOR) FOR IADAAM PROJECT* | Minimum Qualifying Technical Score: | *70* |

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| Consultants’ names | *JV Frankfurt School of Finance & Management gGmbH (JV Leader) /BRL Ingénierie in sub-consultancy with Humboldt Development International SARL (France) and VISTAA Plus LLC (Armenia)* | *JV AESA- Agriconsulting Europe S.A. (JV Leader)/ Avenue Consulting Group LLC/ SDA-Strategic Development Agency NGO and Erek Ar Strategy LLC* | *JV CA 17 International (JV Leader)/CACG-Compagnie d’Amenagement des Coteaux de Gascogne/ CARD-Center for Agribusiness and Rural Development Foundation and Ameria CJSC* |
| City/Country | Germany, France | Belgium, Armenia | France, Armenia |
| Status: | Evaluated Consultant/Firm | Awarded Consultant/Firm | Evaluated Consultant/Firm |
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|
| Technical Score | *88.20* | *88.54* | *87.06* |
| Financial Score | *94.77* | *100.00* | *98.66* |
| Combined Score | *89.51* | *90.83* | *89.38* |
| Criteria |  |  |  |
| 1. Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs)  | *34.62* | *36.37* | *35.64* |
| 2. Key Experts’ qualifications and competence for the Assignment | *44.65* | *43.32* | *42.42* |
| 3. Transfer of knowledge (training) program (relevance of approach and methodology) | *8.93* | *8.85* | *9.00* |
|  |  |  |  |
| Price as read out |

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| 2,485,250.00 EUR (local taxes exclusive) |

 | *2,355,375.00 EUR* (local taxes exclusive) | *581,076.00 EUR 801,721,005.00 AMD* (local taxes exclusive) |
| Final Evaluation Price | *2,485,250.00 EUR* (local taxes exclusive) | *2,355,331.00 EUR* (local taxes exclusive) | *2,387,282.78 EUR* (local taxes exclusive) |
| Final Negotiated Price | *Not Applicable* | *2,355,331.00 EUR* (local taxes exclusive) | *Not Applicable* |
| Final negotiated price, including 20% VAT |  | *2,826,397.20 EUR* (local taxes inclusive) |  |
| Rank | **2** | **1** | **3** |

**Other Shortlisted Consultant(s)/Firm(s) - NO**